# **DELIVERING** THE FUTURE

What do Your Customers Think About the Deliveries They Receive From You? Delighted, Unpredictable or Reliably Later than Promised?

# SITUATION

Are you hungry for efficiency, cost savings and a way to grow into the exploding eCommerce opportunity? If you want to take control of your customers' delivery experience and cut cost; if you see an opportunity to use crowdsourcing as a delivery option; if your business wants to move intelligently into an Omnichannel logistics model, then you will find the solution to what you are searching for below.

## WHAT IS FAREYE?

Honeywell has partnered with FarEye to deliver a robust SaaS package delivery management platform that maximizes delivery efficiency while providing a customer-friendly experience. We all know what it's like to be on the receiving end of a bad delivery experience, including your customers. Challenges like delivery delays, lack of flexible delivery times, inaccurate addresses and firstattempt failures negatively impact the customer experience and profitability of your business. FarEye was built to put you back in the command tower of your deliveries, giving you complete visibility of the entire shipment process all the way to your customer's smiling face.



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#### SAAS PLATFORM TRUSTED BY OVER 150 ENTERPRISES

More than 150 enterprises across multiple geographies and verticals run their logistics operations using FarEye's SaaS-based and highly scalable web and mobile platform. As businesses find themselves at a crossroads, trying to improve their margins and enhance their customer experience, FarEye's platform helps them achieve new levels of efficiencies.

FarEye has been mentioned by Gartner 17 times, including its most recent report win in June 2020 - Market Guide for Vehicle Routing and Scheduling. "About last-mile capabilities," Gartner wrote, "FarEye delivery includes dynamic slot booking capabilities which can be integrated into customers' portals to allow end customers to choose their delivery preferences in terms of delivery time or delivery cost."

#### THE BUILDING BLOCKS OF A FAREYE-EMPOWERED DELIVERY PLATFORM

Honeywell's partnership with FarEye provides a single delivery management solution powered by Honeywell mobile computers and a predictive logistics Saas platform. We empower businesses to manage, track, and monitor their delivery operations anytime, anywhere, with real-time visibility across the supply chain to optimize the movement of goods from first mile to last mile, improve operations performance in real-time, and deliver a delightful customer experience.

# REAL-TIME VISIBILITY

Enables data-driven predictive decisions and provides superior customer service for successful first-time deliveries



# DRIVER ORCHESTRATION

Leverages a wider delivery ecosystem to increase coverage, drive efficiency and fulfill variable demand



#### REAL-TIME CUSTOMER SCHEDULING Makes deliveries

at the customer's convenience and orchestrates them based on capacity



# REAL-TIME DYNAMIC ROUTING

Optimizes routes throughout the day by leveraging real-time need. Improves fleet utilization and reduces miles per driver



INTELLIGENT CARRIER SELECTION Creates informed decisions to accomplish deliveries and make the best use of carrier options



# PREDICTIVE MANAGEMENT

Enables proactive cost controls and service enhancements. Notifications trigger actions to ensure SLAs are met

## FAREYE SOFTWARE CAN OPTIMIZE LOGISTICS IN THREE KEY WAYS

- 1. Advanced Last Mile Execution Platform: An effective last mile execution platform with sophisticated routing algorithms (loop optimization, dynamic routing) to enable driver efficiency, customer satisfaction and cost savings.
- 2. Actionable Predictive Visibility Platform: Real-time transportation visibility platform that helps manufacturers, shippers and transporters achieve end-toend predictive visibility through IoT-driven tracking of assets and shipments.
- 3. **Customer Delight Across the Purchase Journey:** Integrated web and mobile platform for retailers to deliver a superior customer experience through personalization of deliveries, post-purchase experience and real-time visibility.

FarEye software is multilingual and its mobile app (both iOS and Android) can adapt to geographic-specific logistics processes. From the start of the manufacturing process to final delivery on the customer's doorstep - no matter where in the world - Honeywell's partnership with FarEye optimizes multi-step delivery processes to help businesses improve efficiency and reduce unnecessary delays that eat into profits and decrease customer satisfaction.

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#### **Direct Source**

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